

Welcome to HITEK Calibration Services Millennium Christmas Newsletter



The year 2000 has been a productive and exciting one for HITEK, one that has seen many new ideas implemented, not only enhancing HITEK's reputation as leaders in the world of calibration, but also directly providing customers with technical solutions and added value for money.

Jumbo Ward wins with HITEK



Christmas came early this year for Crawley Hospital Jumbo Children's Ward in the form of a £1,000 donation from HITEK Calibration Services.

Presenting the cheque on behalf of HITEK, Nikki Lond, sales director, said that an increasing number of its clients had requested, as company policy, that no gifts be sent to them at Christmas. HITEK therefore took the decision that money

allocated for this purpose should be put to good use, and what better or more worthwhile cause than the local hospital. Of course, all clients will receive Christmas cards informing them of the important part they have played in this event and those who are already aware of the donation have applauded HITEK for its decision.

On-Site and Mobile Calibration Solutions with HITEK



HITEK's mobile calibration service has been going from strength to strength since its inception five years ago and this year is no exception. HITEK is the first company of its kind in the UK to offer an on-site calibration service to its customers at no extra charge.

No job is too small for HITEK and unlike other larger companies it does not impose an unrealistic minimum charge for its on-site calibration services. HITEK deals with large OEM's, but is more than happy to service the smaller enterprise at a sensible price.

HITEK's mobile/on-site service does not stop at the UK but extends to the whole of Europe where it is perceived as giving a first class service at an extremely competitive cost. This is in part due to the fact that even in Europe no extra charge is imposed by HITEK for its on-site service. The cost of the job is assessed and once agreed with the customer the place or country is irrelevant, with no hidden charges being added, in fact at HITEK it is felt that it is as cost effective to service companies abroad as it is in this country. Ninety percent of the work which HITEK carry out in its workshop can be carried out by its on-site engineers in the mobile laboratories.

This is a unique service, which, by providing on site and mobile calibration of equipment, will drastically reduce a company's downtime which means employees can carry on working with the minimum of disruption.



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HITEK - Your 'One Stop' calibration solution



Some of you will already be aware that HITEK is a distributor for Fluke, Keithley, TTI, Robin and Wavetek and have already experienced the benefits of purchasing equipment via our offices.

For those of you who are not 'in the know', for every item purchased through its distributorship, HITEK offers free calibration and results for a whole year - which could, in some instances, give a saving of up to £100.

HITEK aim to offer a complete service by calibrating your instruments, renting equipment where necessary, and if something is not repairable, then facilitating a quick replacement via our distributorship. HITEK really is your 'one stop' calibration solution.

New FREE Software



If you haven't got the HITEK Calprint 2000 software you really are missing out!

HITEK began supplying its customers with free software at the beginning of November allowing them to view their calibration results electronically.



The Calprint 2000 software has proved so popular that demand has superseded availability and it was therefore

decided clients should download the programme directly from their computer screen giving them instant access at any time to their results.

This new and innovative approach to delivering calibration results was the brainchild of Martin Kulin, managing director of HITEK. He felt that the Calprint 2000 software was something, which would benefit clients, especially those who use HITEK for bulk calibration, allowing them instant reference to their results. In future companies who use HITEK's calibration services will not only save costly downtime by using its on-site/mobile service but will have no excuse for losing their results.

Success at Excel

HITEK has again proved that it is a trendsetters within the calibration industry with its recent attendance at the Instrument South East Exhibition held at the brand new 'Excel Centre'. Although the centre itself 'exhibited' quite a few teething troubles on its first day of trade, HITEK had no such problems and attracted a good deal of interest on its attractively designed stand. All in all a successful event!

Thank you for your custom in the year 2000. May we wish you all a very Happy Christmas and a prosperous New Year.



Please note we are shut for the Christmas break from the 23rd December 2000 to the 2nd January 2001



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